

Assessment Calendar – Business Studies

	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13
AUTUMN TERM	<p><u>Assessment 1</u> Mid Oct - Early November</p> <ol style="list-style-type: none"> The purpose and nature of businesses Business ownership <p>5-7 questions Mixture of short answer and longer answer questions</p>	<p><u>Assessment 4</u> Mid Oct - Early November</p> <ol style="list-style-type: none"> Questions relating to year 9 content Production processes The role of procurement The concept of quality <p>10-15 questions Mixture of short answer and longer answer questions</p>	<p><u>Assessment 7</u> Mid Oct - Early November</p> <ol style="list-style-type: none"> Questions that relate to all previous content The elements of the marketing mix: price, product, promotion and place (4Ps) Sources of finance Cash flow <p>15-20 questions Mixture of short answer and longer answer questions</p>	<p><u>Assessment 1</u> Early Oct</p> <ol style="list-style-type: none"> 3.1 What is business? 3.2 Managers, leadership and decision making <p>Mixture of short answer and longer answer questions</p> <p><u>Assessment 2</u> Early Nov</p> <ol style="list-style-type: none"> 3.3 Decision making to improve marketing performance <p>Mixture of short answer and longer answer questions</p> <p>Refer to AQA A level spec</p>	<p><u>Assessment 1</u> Early Oct</p> <ol style="list-style-type: none"> 3.7 Analysing the strategic position of a business Mixture of short answer and longer answer questions <p>Mixture of short answer and longer answer questions</p> <p><u>Assessment 2</u> Mid Oct – Early Nov</p> <ol style="list-style-type: none"> 3.8 Choosing strategic direction <p>Mixture of short answer and longer answer questions</p> <p>Refer to AQA A level spec</p>

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SPRING TERM	<u>Assessment 2</u> Early March 1. Recap questions from last assessment 2. Setting business aims and objectives 3. Stakeholders 4. Business location 5. Business Planning 7-10 questions Mixture of short answer and longer answer questions	<u>Assessment 5</u> Early February 1. Recap questions from last assessment 2. Good customer services 3. Technology 4. Ethical and environmental considerations 5. The economic climate on businesses 6. Globalisation 7. Legislation 8. Competitive environment 15-20 questions Mixture of short answer and longer answer questions	<u>Assessment 8</u> Early January Year 11 Mock Exams 2 papers (1 + 2) 90 marks each Paper 1 • Business in the real world • Influences on business • Business operations • Human resources Paper 2 • Business in the real world • Influences on business • Marketing • Finance <u>Exam practice</u> Jan - May Various topics	<u>Assessment 3</u> Early- Mid January 3.4 Decision making to improve operational performance Mixture of short answer and longer answer questions <u>Assessment 4</u> Early March 3.5 Decision making to improve financial performance Mixture of short answer and longer answer questions Refer to AQA A level spec	<u>Assessment 3</u> Early January Year 13 Mock Exam 1 papers (1) 1000 marks <u>Assessment 4</u> Mid February 3.9 Strategic methods: how to pursue strategies Mixture of short answer and longer answer questions <u>Assessment 5</u> Early April 3.10 Managing strategic change Mixture of short answer and longer answer questions Refer to AQA A level spec

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SUMMER TERM	<p><u>Assessment 3</u> Early June</p> <ol style="list-style-type: none"> 1. Recap questions from last assessment 2. Expansion 3. Human resources 4. Motivating employees 5. Staff training <p>7-12 questions</p> <p>Mixture of short answer and longer answer questions</p>	<p><u>Assessment 6</u> May</p> <ol style="list-style-type: none"> 1. Identifying and understanding customers 2. Segmentation 3. The purpose and methods of market research <p>12-15 questions Mixture of short answer and longer answer questions</p> <p><u>Year 10 Mock Exam</u></p> <ul style="list-style-type: none"> • Business in the real world • Influences on business • Business operations • Human resources <p>Complete paper 1 Written exam: 1 hour 45 minutes 90 marks</p>	<p><u>Main examinations</u> late May and early June</p> <p>Various topics</p> <p>Two exam papers 90 marks for each paper</p>	<p><u>Assessment 5</u> Late April</p> <p>Mixture of short answer and longer answer questions</p> <p><u>Assessment 6</u> Early July</p> <p>3.6 Decision making to improve human resource performance</p> <p>Mixture of short answer and longer answer questions</p> <p><u>Year 12 Mock Exam</u> An altered A level paper Replacing topics not covered yet. 1 and ½ hours 80 Marks</p> <p>Refer to AQA A level spec</p>	<p><u>Main examinations</u> late May and early June</p> <p>Various topics</p> <p>Refer to AQA A level spec</p>